

NEW JERSEY STATE LOTTERY COMMISSION

PUBLIC MEETING OCTOBER 16, 2025

Chairman Leonard called the Commission meeting into session at 10:00 a.m.

COMMISSION MEMBERS

Ian Leonard, Chairman (by phone)
Robert D'Anton, Vice Chairman (by phone)
Munr Kazmir, Commissioner (by phone)
Michael Kanef, Treasurer's Designee (by phone)
Gary Terwilliger, Division of Investment Designee

STAFF

James A. Carey, Jr., Executive Director
Marc J. Marseglia, Deputy Executive Director
Curtis Elvin, Deputy Director, Finance
Ryan Schaffer, Deputy Director, Compliance
Roza Dabaghyan, Deputy Attorney General

Executive Director Carey took roll call.

After the Pledge of Allegiance, Chairman Leonard announced that the Lottery was in compliance with the provisions of the Open Public Meetings Act and that adequate notice of the meeting had been provided in the manner prescribed by law.

The first item on the agenda was approval of the minutes of the September 18, 2025 Commission meeting. Chairman Leonard asked if there are any questions or comments. Hearing no questions Chairman Leonard requested a motion to approve the minutes of the September 18, 2025 Commission meeting. Commissioner Kazmir made the motion to approve the minutes of the September 18, 2025 Commission meeting. Vice Chairman D'Anton seconded the motion. Chairman Leonard called for a vote and all the Commissioners voted yes. The motion carried.

DIRECTOR'S REPORT

The Executive Director discussed the Lottery's financial performance during the month of September. The Executive Director reviewed the Lottery's revenue report for the month, which is set forth below:

**REPORT OF THE EXECUTIVE DIRECTOR (UNAUDITED)
OCTOBER 16, 2025 (SEPTEMBER RESULTS)**

(\$ in Millions)

MONTHLY NET SALES RESULTS							
	Actual September-25	Actual September-24	\$ Chg	% Chg	FY 26 Budget September-25	% Over -Under	
Pick-6 Double Play	\$ 8.85	\$ 6.53	\$ 2.32	35.5%	\$ 6.99	26.6%	
CASH4LIFE	4.76	4.87	(0.11)	-2.3%	5.34	-10.9%	
Mega Millions	14.83	19.82	(4.99)	-25.2%	26.36	-43.7%	
Powerball	60.03	15.52	44.51	286.8%	21.98	173.1%	
Lotto Games Total	\$ 88.47	\$ 46.74	\$ 41.73	89.3%	\$ 60.67	45.8%	
Pick-3 FIREBALL	\$ 30.38	\$ 31.24	\$ (0.86)	-2.8%	\$ 31.08	-2.3%	
Pick-4 FIREBALL	18.17	18.38	(0.21)	-1.1%	18.69	-2.8%	
Jersey Cash 5 XTRA	14.21	18.48	(4.27)	-23.1%	16.58	-14.3%	
Cash Pop	5.87	4.61	1.26	27.3%	5.13	14.4%	
Quick Draw Progressive	6.78	7.08	(0.30)	-4.2%	6.54	3.7%	
Fast Play Progressive	3.69	4.24	(0.55)	-13.0%	4.05	-8.9%	
Daily Mach. Games Total	\$ 79.10	\$ 84.03	\$ (4.93)	-5.9%	\$ 82.07	-3.6%	
Scratch Off Tickets	\$ 151.32	\$ 149.36	\$ 1.96	1.3%	\$ 154.17	-1.8%	
Daily Games Total	\$ 230.42	\$ 233.39	\$ (2.97)	-1.3%	\$ 236.24	-2.5%	
NJ Only Games	\$ 239.27	\$ 239.92	\$ (0.65)	-0.3%	\$ 243.23	-1.6%	
All Games Total	\$ 318.91	\$ 280.14	\$ 38.77	13.8%	\$ 296.91	7.4%	

FISCAL YEAR TO DATE NET SALES RESULTS							
	Actual FY 2026	Actual FY 2025	\$ Chg	% Chg	Budget FY 2026	% Over -Under	
Pick-6 Double Play	\$ 20.86	\$ 16.46	\$ 4.40	26.7%	\$ 20.43	2.1%	
CASH4LIFE	14.01	15.07	(1.06)	-7.0%	16.71	-16.2%	
Mega Millions	34.10	55.95	(21.85)	-39.1%	79.07	-56.9%	
Powerball	118.66	41.06	77.60	189.0%	65.95	79.9%	
Lotto Games Total	\$ 187.63	\$ 128.54	\$ 59.09	46.0%	\$ 182.16	3.0%	
Pick-3 FIREBALL	\$ 94.85	\$ 96.02	\$ (1.17)	-1.2%	\$ 96.52	-1.7%	
Pick-4 FIREBALL	56.11	57.04	(0.93)	-1.6%	57.98	-3.2%	
Jersey Cash 5 XTRA	37.99	51.70	(13.71)	-26.5%	48.67	-21.9%	
Cash Pop	17.58	15.02	2.56	17.0%	15.38	14.3%	
Quick Draw Progressive	21.00	22.05	(1.05)	-4.8%	20.21	3.9%	
Fast Play Progressive	12.42	12.73	(0.31)	-2.4%	13.47	-7.8%	
Daily Mach. Games Total	\$ 239.95	\$ 254.56	\$ (14.61)	-5.7%	\$ 252.23	-4.9%	
Scratch Off Tickets	\$ 463.65	\$ 456.97	\$ 6.68	1.5%	\$ 475.39	-2.5%	
Daily Games Total	\$ 703.60	\$ 711.53	\$ (7.93)	-1.1%	\$ 727.62	-3.3%	
NJ Only Games	\$ 724.46	\$ 727.99	\$ (3.53)	-0.5%	\$ 748.05	-3.2%	
All Games Total	\$ 891.22	\$ 840.07	\$ 51.15	6.1%	\$ 909.79	-2.0%	

MONTHLY PENSION FUND L CONTRIBUTION							
	Actual September-25	Actual September-24	\$ Chg	% Chg	Budget September-25	% Over -Under	
Monthly Contribution	\$ 102.29	\$ 83.37	\$ 18.92	22.7%	\$ 90.05	13.6%	
% of Sales	32.07%	29.76%			30.33%		

FISCAL YEAR TO DATE CONTRIBUTION							
	Actual FY 2026	Actual FY 2025	\$ Chg	% Chg	Budget FY 2026	% Over -Under	
Total Contribution	\$ 267.98	\$ 245.48	\$ 22.50	9.2%	\$ 275.91	-2.9%	
% of Sales	30.07%	29.22%			30.33%		

Avg. Jackpots	September-25	September-24	FY 2026	FY 2025
Jersey Cash 5 (k)	\$482.7	\$705.5	\$388.2	\$579.2
Pick 6 (m)	\$14.5	\$9.3	\$9.6	\$6.0
Mega Millions (m)	\$402.4	\$308.5	\$231.4	\$339.3
Powerball (m)	\$410.7	\$167.0	\$434.2	\$119.0

Executive Director Carey stated that the Lottery was benefiting this week from high jackpots in all of the games. The Mega Millions jackpot is currently \$625 million; the Powerball jackpot is currently \$295 million; the Pick-6 jackpot is currently over \$20 million; and Jersey Cash-5 has a jackpot of over \$1 million.

Executive Director Carey reviewed the high tier winners in September: On September 1, Powerball had one \$1,000,000 winner in Hunterdon County and one \$1,000,000 sold by Jackpocket. On September 6, Powerball had one \$1,000,000 winner in Camden County. On September 10, Jersey Cash 5 had one \$1,039,075 winner in Ocean County. On September 19, Jersey Cash 5 had two \$615,237 winners. One winner was in Ocean County and one winner was in Monmouth County.

Executive Director Carey stated the Net Proceeds for the Fiscal Year to date exceed \$267.9 million or 30.07% of sales.

Fiscal Year Profits from:					
Lotto Games	\$73.3	million	or	39.07%	of sales
Daily Games	\$91.6	million	or	38.16%	of sales
Scratch-Off Games	\$101.1	million	or	21.81%	of sales

Executive Director Carey stated that all drawings for the month of September were completed without abnormalities. All New Jersey online game pools were closed according to established procedures, except for a delay in posting the winning numbers and results for the Powerball draw on September 24, 2025. There was an imbalance between the Lottery's Central Gaming System and the Internal Control System (ICS) encountered an imbalance before the Powerball draw. Multistate Lottery Association (MUSL) lockdown procedures were implemented, the drawing was conducted as scheduled, and the imbalance was resolved shortly after the drawing by Division, Brightstar, and the ICS provider. All other Powerball and Mega Millions drawings were verified and processed without any issues.

Regarding Responsible Gaming, Executive Director Carey discussed the lawsuit between the Council on Compulsive Gambling of New Jersey (CCGNJ) and the National Council on Problem Gambling (NCPG) over the 1-800-GAMBLER, National Problem Gambling Helpline number.

Executive Director Carey stated that the Validations staff received and sorted 2,185 mailed claim forms during the month. They received an additional 468 in which were hand delivered to the Lottery or submitted during scheduled appointments. During the month of September, the Lottery received 71 mobile claims that were submitted through players' phones. Executive Director Carey explained that the Lottery was the third state lottery to offer players the opportunity to file claims with their phones. He thanked Lottery's Validations and Security departments, Deputy Executive Director Marseglia, Brightstar and Northstar on their efforts to implement a huge improvement in customer service.

Executive Director Carey invited Sam Fromkin, Deputy General Manager of Northstar, to provide an update on Northstar activities. Mr. Fromkin stated that scratch offs, to end the first quarter, were up about 1.5%, largely driven by the new \$20 game that launched in July. He also discussed the Top Dog promotion and an upcoming Jersey Cash 5 promotion.

Executive Director Carey concluded the Director's report.

Chairman Leonard asked if there are any questions or comments regarding the Director's report. Hearing no questions, Chairman Leonard requested a motion to approve the Director's report. Commissioner Kazmir made the motion to approve the Director's report. Vice Chairman D'Anton seconded the motion and all the Commissioners voted yes. The motion carried.

PUBLIC COMMENT ON AGENDA ITEMS

There was no public comment on agenda items.

NEW BUSINESS

Executive Director Carey certified that consideration for each game included, but was not limited to, intended target market, product family, seasonal factors, launch plans, overall market strategy, sales goals, prior experience, current market trends and market place demands. Additionally, as part of our overall responsible gaming initiatives, these games have been reviewed to identify any problematic elements that could present a risk to vulnerable problem gamblers.

The first item of new business was game rules for eight Scratch-Off games.

SCRATCH-OFF GAMES SUMMARY

Instant Game	Price Point	Ticket Quantity	Top Prize	Prize Payout	On-Sale Date
\$250,000 CROSSWORD	\$10	3.6 million	\$250,000	68.99%	5-Dec-25
DISCO DOLLARFEST	\$10	3.6 million	\$500,000	70.00%	5-Jan-26
\$500 CASH CRAZE	\$5	5.28 million	\$200,000	68.00%	8-Jan-26
CROSSWORD EXTREME	\$30	1.8 million	\$600,000	73.01%	16-Jan-26
10X*	\$2	6.72 million	\$20,000	63.01%	2-Feb-26
20x	\$5	6 million	\$200,000	68.03%	2-Feb-26
50X	\$10	3.6 million	\$500,000	70.03%	2-Feb-26
100X	\$20	7.2 million	1,000,000*	73.00%	2-Feb-26

*Annuity with cash value of \$576,800

Executive Director Carey explained that the Lottery wanted to take advantage of the Legislature's change to the 30% rule and there rule changes to three core games on the agenda. Mr. Fromkin explained that the payouts on the "\$250,000 Crossword," "Crossword Extreme" and "\$500 Cash Craze" tickets had all increased. Northstar focused on \$25 prizes and up to \$100 prizes to increase the odds of winning. Mr. Fromkin stated that payouts on \$10 games have been in the 66% range, and were increased to 68.99% for this version.

Chairman Leonard asked if there are any questions regarding the approval of the Scratch-Off ticket game rules for "\$250,000 Crossword," "Disco Dollarfest," "\$500 Cash Craze," "Crossword Xtreme," "10X@," "20X," "50X," and "100X." Hearing no questions, Chairman Leonard requested a motion to approve the Scratch-Off ticket game rules. Commissioner Kazmir made the motion to approve the Scratch-Off ticket game rules. Treasurer's Designee Kanef seconded the motion and all of the Commissioners voted yes. The motion carried.

The second item of new business was the amendments to the Fast Play general game rules. Mr. Carey explained that the Commission had previously voted on changes to the Fast Play General game rules to change how the Progressive Jackpot is funded. The previous version funded the Progressive Jackpot from 9.5% of all Fast Play Progressive game sales, with an additional 0.5% of sales contributing to a reserve fund. During Customer Acceptance Testing, staff determined that the gaming system was not tolerating fractions of a penny when dividing the prize fund and changes would be needed for the general game rules and for \$1 and \$5 games. To address this, the Commission the rules for \$1 and \$5 games are proposed to be modified to decrease the Progressive Jackpot contribution to 9% of sales and to increase the reserve fund contribution to 1% of sales.

Chairman Leonard asked if there are any questions regarding the approval of the amendments to the Fast Play general game rules. Hearing no questions, Chairman Leonard requested a motion to the amendments to the Fast Play general game rules. Commissioner Kazmir made the motion to approve the amendments to the Fast Play general game rules. Treasurer's Designee Kanef seconded the motion and all of the Commissioners voted yes. The motion carried.

The third item of new business was game rules for nine Fast Play Progressive games.

FAST PLAY PROGRESSIVE GAMES SUMMARY

Fast Play	Price Point	Top Prize	Prize Payout	On-Sale Date
JERSEY JACKPOT	\$1	\$500 or 10% of the Jackpot	58.61%	3-Nov-25
JERSEY JACKPOT	\$5	\$1,000 or 50% of the Jackpot	62.07%	3-Nov-25
\$250 CASH STASH	\$5	\$250 or 50% of the Jackpot	62.33%	3-Nov-25
DIAMOND SPECTACULAR 5X	\$5	\$500 or 50% of the Jackpot	62.96%	3-Nov-25
BLAST OFF TO CASH	\$5	\$550 or 50% of the Jackpot	62.93%	3-Nov-25
CASH CUPS	\$5	\$250 or 50% of the Jackpot	62.69%	3-Nov-25
MERRY MONEY	\$5	\$500 or 50% of the Jackpot	62.63%	1-Dec-25
WINTER WINNINGS	\$10	\$500 or 100% of the Jackpot	65.44%	1-Dec-25
TEAM USA	\$10	\$550 or 100% of the Jackpot	65.23%	5-Jan-26

Executive Director Carey stated that as with the Scratch-Off games, we also have a busy schedule of Fast Play Progressive Games. Partly because of the change that we learned about during our CAT testing.

Chairman Leonard asked if there were any questions regarding the approval of the Fast Play Progressive game rules for \$1 "Jersey Jackpot," \$5 "Jersey Jackpot," "\$250 Cash Stash," "Diamond Spectacular 5X," "Blast Off To Cash," "Cash Cups," "Merry Money," "Winter Winnings" and "Team USA." Hearing no questions, Chairman Leonard requested a motion to approve the Fast Play Progressive game rules. Commissioner Kazmir made the motion to approve the Fast Play Progressive game rules. Treasurer's Designee Kanef seconded the motion and all of the Commissioners voted yes. The motion carried.

PUBLIC COMMENT

There was no public comment.

EXECUTIVE SESSION

There was no executive session.

ADJOURNMENT

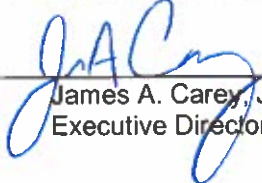
Chairman Leonard asked for a motion to adjourn the public meeting. Commissioner Kazmir made the motion to adjourn. Treasurer's Designee Kanef seconded the motion and all the Commissioners voted yes. The motion carried.

I HEREBY CERTIFY that the foregoing is a true and correct copy of the minutes of the New Jersey Lottery Commission meeting held on October 16, 2025.

IN WITNESS WHEREOF, I hereby set my hand on

the _____ 17th _____ day of

_____ October _____, 2025 _____.



James A. Carey, Jr.
Executive Director